



NANCY M. COFFMAN

PROFESSIONAL EXPERIENCE

May 2005 - Present	E. Cohen and Company, CPAs
September 2001 – July 2003	National News Agency, Inc.
November 1998 – August 2001	Ernst & Young, Australia
July 1995 – October 1998	National News Agency, Inc.
November 1993 – June 1995	Ernst & Young, LLP

EDUCATION

University of Maryland, Baltimore County, Maryland
Bachelor of Science in Economics with a Certificate in Accounting

PROFESSIONAL ASSOCIATIONS

Montgomery County Chamber of Commerce
eWomen Network

PROFESSIONAL EXPERIENCE

Nancy has been performing accounting, auditing, and consulting services for over ten years, principally for the following industries: wholesalers and retailers, not-for-profit organizations, and professional service firms. Prior to joining E. Cohen and Company, CPAs, she was a senior manager with Ernst & Young and a controller for a \$35 million newspaper and newsletter delivery and wholesale company.

She brings a host of consulting skills to the company that benefits our business clients. These include strategic business planning, operational reviews, benchmarking and performance measurement, client surveys, and management policies and procedures.

She also develops and facilitates workshops that include strategic planning, strategic objectives, action plans, and performance measurement systems for businesses, professional service firms, and individual business departments within corporations.

She has particular expertise with the professional services industry. She has designed and implemented strategic plans and best practice initiatives for law firms and corporate legal departments with a focus on insource / outsource alternatives, use of technology, productivity matrixes, knowledge retention, and performance measurement.

Nancy is the Director of Marketing and Business Development and also provides consulting services to our clients. She is a CPA with an inactive license.



ncoffman@ecohencpas.com
www.ecohencpas.com