



E. COHEN

AND COMPANY, CPAs

Building Profitable Ideas



What We Do

Auditing & Accounting
 OMB Circular A-133 Audits
 Tax Planning
 Tax Compliance
 Estate & Gift Planning
 Bankruptcy Consulting
 Section 1031 Exchanges
 Employee Benefit Plans
 Accounting Software
 System Conversions

CAS & FAR Compliance
 SAS 115 Compliance
 Cost Proposal Support
 Indirect Rate Calculations
 Incurred Cost Submissions

Internal Control Reviews
 Financial Projections
 Budgeting & Reporting
 Cash Flow Analysis
 Strategic Planning
 Business Valuations
 Outsourced Accounting

Dispute Resolution
 Litigation Support
 Expert Witness Testimony

*Complimentary
 Consultation
 301-917-6200*

Full-Service CPA Firm In DC, MD & VA

Industries We Serve

Government Contractors • Not-For-Profit Organizations
 Professional Service Companies • Real Estate Companies
 Wholesalers • Retailers • Other Industries

What Sets Us Apart

Low Staff Turnover
 Industry Specialization
 95% Client Retention Rate
 Established Over 20 Years Ago
 Dedicated Senior Team of CPAs
 Proactive, Quality, Timely Service
 Relaxed and Friendly Atmosphere
 Balance of Technical Skill and Personalized Service
 Fixed Fee Engagements So There Are No Surprises
 Online Client Portal For Secure Document Transfers
 Bi-Weekly Electronic Newsletter
 Advanced Analytical Tools and Paperless Technologies
 Free Introductory Review of Tax Returns and Financials



recognition of the Washington DC region's top business executives in the *SmartCEO* Magazine SmartCPA Reader's Choice section in 2011.



E. Cohen and Company, CPAs is a full-service CPA firm in the Washington DC Area serving government contractors, nonprofit organizations, professional service companies and other industries with audit, tax and business advisory services for over 20 years.

The Firm was voted "Best Accounting Firm to Work For" in 2009, 2010 and 2011 by *Accounting Today*; and four of its accountants won the



E. Cohen and Company, CPAs is proud to be affiliated with IGAF Polaris, the international association of over 345 independent firms with representation in over 85 countries throughout the world.

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 (301) 917-6200 • www.ecohencpas.com**



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Our Promise To You

At E. Cohen and Company, CPAs, you will never receive a one-size-fits-all solution. Instead, you will receive personal attention and a forward-looking strategy you might think came from one of the national firms.

As a member of the American Institute of Certified Public Accountants (AICPA), we are subject to independent peer review every three years. Our most recent AICPA Peer Review Examination results are the best a firm can receive, and indicate that our company maintains "a dedication to excellence and quality and upholds the high standards of our profession."

No matter what opportunity you're considering, go into it prepared. We have experience in the trenches to recognize the true value of any business transaction and provide a customized blend of services and strategies that match your organization's needs.

Call us today to schedule a free consultation at your location or ours so we can begin Building Profitable Ideas for you and your business.

Sincerely,
Eric Cohen
President and CEO



Specialized Industry Groups

Government Contractors

The level of scrutiny and risk associated with working with the federal government creates unique business challenges for this industry. Our accounting professionals have been working with government contractors for over 30 years. This experience enables us to provide a high degree of technical expertise and sound business advice oriented specifically to this industry.

Contact Alex Brager: abrager@ecohencpas.com

Not-For-Profit Organizations

Today's not-for-profit organizations face an ever-evolving set of challenges. Our not-for-profit accounting professionals are well versed in the unique tax laws and complex reporting requirements that affect this sector. We are committed to helping not-for-profit organizations meet their compliance obligations as well as plan for their future.

Contact Kim Maxwell: kmaxwell@ecohencpas.com

Real Estate Companies

Let's face it, the real estate business is unique. Success in real estate requires long-term, strategic planning as well as creative entity structuring and tax planning. We provide a wide range of advisory services and blend them into a customized strategy to optimize your company's financial integrity and operating efficiency for many years to come.

Contact Eric Cohen: ecohen@ecohencpas.com

Other Industries

Our tax, audit and business advisory professionals provide practical business solutions and strategies with a "hands-on," proactive approach to help organizations achieve their financial goals. We are constantly striving to streamline internal systems and procedures to improve our operational efficiency and effectiveness, and are therefore well-equipped to counsel other firms.

Contact Toni French: tfrench@ecohencpas.com

Information Technology Services



ECC IT Solutions
Trusted Technology Professionals



*Launched by E. Cohen and Company CPAs to
Better Serve Your Computer Technology Needs*

- Computer Network Security
- New Server Installation and Maintenance
- Data Backup Solutions and Disaster Recovery
- Managed Information Technology Services
- Computer System Upgrades and Monitoring
- Complete Information Technology Outsourcing
- Cloud Computing and Remote Computer Access
- Computer Help Desk Services

Contact Frank Noone: fnoone@eccitsolutions.com

www.eccitsolutions.com